



Managing Director, Global Partnerships and Support

Boston University seeks a talented and motivated leader to serve in the role of Managing Director, Global Partnerships and Support. Reporting to the Vice President and Associate Provost for Global Programs (VP/AP), the Managing Director will be a key member of the leadership team within Global Programs, developing and managing opportunities to execute BU's global strategy and working closely with the VP/AP and other Global Programs leadership to ensure the excellence and effectiveness of Boston University's deep and diverse portfolio of global initiatives.

ABOUT BOSTON UNIVERSITY

Boston University, a member of the Association of American Universities (AAU) since 2012, is among the leading private research and teaching institutions in the world, with two primary campuses in the heart of Boston, programs around the globe, and a rich tradition dedicated to inclusion and social justice. Established in 1839 and chartered in 1869, the University today enrolls nearly 34,000 students and employs nearly 4,000 faculty and 6,500 staff across 17 schools and colleges and numerous administrative departments. Its current annual operating budget is \$2.1 billion. Moody's Investors Service rates BU's outstanding debt at AA3, after upgrading it in 2017, which reflects the University's financial strength, growing donor support, and effective governance and leadership.

Boston University is committed to fostering a diverse university community within a supportive and respectful environment. We believe that the diversity of our faculty, students, and staff is essential to our success as a leading research university with a global reach, and that diversity is an integral component of institutional excellence.

Boston University's faculty are committed to excellence in teaching and in path-breaking research and scholarship. We place a strong emphasis on our collaborative research efforts of both faculty and students, with major initiatives in emerging areas such as neuroscience, systems biology, photonics, engineering biology, data science, urban health, global health and development, and emerging infectious diseases. In 2021, the University's research awards were \$502.6 million. The faculty frequently receive national and international recognition for their outstanding contributions to their fields.

BU is one of the largest private research universities in the United States and one of the Boston area's largest employers. BU's students come from all 50 states and more than 130 countries. Students pursue studies on the Charles River and Medical campuses, as well as study abroad and academic internship programs in over 35 cities around the world, many of which are operated in country by the University.

From its earliest days, Boston University has opened its doors to women and those from underrepresented backgrounds and many students from around the world, and the University was one of the first to offer study abroad science and internship programs. Founded in 1839 in Newbury, Vermont, as a Methodist seminary, the University was incorporated in 1869 and emerged in the twentieth century

as a Boston-area institution. Until the early 1970s, the University had a modest research profile and limited on-campus housing. The transformation into today's Boston University began with a conscious decision to raise the University's standing and quality by marshaling resources to build an infrastructure for basic and applied research and to improve the campus by adding residential facilities. These facilities now include state-of-the-art laboratories and residential high-rises that anchor the John Hancock Student Village and redefine Boston University's skyline.

Boston University's transformation is perhaps most evident in the national and international recognition achieved by faculty in diverse fields on both campuses and in prestigious grants to distinguished programs or departments. *U.S. News & World Report* ranked BU #65 worldwide in their 2021 list of Best Global Universities and #42 in their 2021 ranking of Best National Universities in the United States.

Boston University is young as a major research university, having fundamentally transformed itself within a roughly 40-year span. This transformation makes possible still more ambitious aspirations. Shortly after his appointment in 2005 as the University's tenth president, [Robert A. Brown](#), with the enthusiastic support of a revitalized board of trustees, initiated the University's first community-wide strategic planning process. The plan that resulted in fall of 2007, *Choosing to Be Great*, was updated in 2015. It defined clear priorities and set ambitious goals—including the investment of \$1.4 billion over a decade—and generated broad support from the University's schools, colleges, and alumni. The University recently completed its next strategic plan, *BU 2030*, focusing on five priorities: vibrant academic experience; research that matters; diversity, equity, and inclusion; community, big yet small; and global engagement.

Mission and Vision

Boston University is an international, comprehensive, private research university, committed to educating students to be reflective, resourceful individuals ready to live, adapt, and lead in an interconnected world. Boston University is committed to generating new knowledge to benefit society.

The University remains dedicated to its founding principles: that higher education should be accessible to all and that research, scholarship, artistic creation, and professional practice should be conducted in the service of the wider community—local and international. These principles endure in the University's insistence on the value of diversity, in its tradition and standards of excellence, and in its dynamic engagement with the City of Boston and the world.

Boston University comprises a remarkable range of undergraduate, graduate, and professional programs built on a strong foundation of the liberal arts and sciences. With the support and oversight of the Board of Trustees, the University, through the faculty, continually innovates in education and research to ensure that the needs of students and an ever-changing world are met.

The University's Mission Statement and feedback from the BU community helped to articulate the Strategic Vision Statement for the decade ahead:

- Continue the ascent of Boston University as a leading private research university focused on research excellence and outstanding, innovative residential undergraduate and graduate education that prepares students for the evolving, global world of work.
- Strengthen interconnectedness across disciplines to create novel approaches in research and teaching, leading to bold discoveries and research impact.

- Be a leader in the utilization of state-of-the-art remote, digital, and online technologies to enhance our in-person programs and expand our educational reach.
- Become an even more diverse and inclusive institution in which individuals can find their communities and thrive and lead in social and racial justice scholarly work.

Financial Overview

The University's basic economic model of robust and prudent management decisions has protected the University's financial soundness even during periods of uncertainty. As a result of better-than-expected enrollment, federal pandemic relief funding, and the hard work of faculty and staff to reduce expenses, the University realized an operating surplus of \$143 million for FY2021, and saw the endowment grow to \$3.4 billion, up \$956 million (39 percent) over FY2020. The AA-/AA3 credit ratings held steady, too.

The University recently completed its first-ever comprehensive campaign with gifts and pledges totaling over \$1.8 billion (\$800 million more than the campaign's original \$1 billion dollar goal). Concerted outreach to the more than 380,000 living alumni of the University during the campaign—and significant recent major gifts to the University—justify optimism that private giving will continue at a brisk pace. Cash and gifts-in-kind to the University for FY2021 totaled approximately \$225 million, an all-time high.

Inclusion, Diversity, and Equal Opportunity

Boston University's founders opened its doors to all students without regard to religion, race, or gender. Building and sustaining a vibrant community of scholars, students, and staff remains essential to the mission of contributing to, and preparing students to thrive in, an increasingly interconnected world.

We strive to create environments for learning, working, and living that are enriched by racial, ethnic, and cultural diversity. We seek to cultivate an atmosphere of respect for individual differences in life experience, sexual orientation, and religious belief, and we aspire to be free of intellectual parochialism, barriers to access, and ethnocentrism.

Success in a competitive, global milieu depends upon our ongoing commitment to welcome and engage the wisdom, creativity, and aspirations of all peoples. The excellence we seek emerges from the contributions and talents of every member of the Boston University community.

Boston University has special, long-standing relationships with our local communities. We are committed to being a good neighbor and a trustworthy partner, and giving back through a wide range of educational, cultural, social, legal, and medical services.

For more information about Boston University's commitment to diversity, equity, and inclusion, please visit: <https://www.bu.edu/diversity/about>.

Global Programs

[Global Programs](#) advances Boston University's global strategy and serves as a champion for global initiatives at home in Boston and abroad. We work to support a stronger, larger, and ever more diverse portfolio of global activities that builds on BU's strengths: academic excellence; entrepreneurial ideas; a professional approach including financial, legal, and ethical responsibility; and a commitment to being a good global citizen wherever we work.

Global Programs includes approximately 400 administrative and instructional staff members in Boston and throughout the world at twelve international sites. Overseeing a budget of over \$75M, Global Programs provides the following core programs and services to the University:

Strategic program support. Support institutional development, faculty growth, and the establishment of valuable transnational partnerships. Advocate for international higher education best practices in support of University goals. Foster opportunities for communication and collaboration within the University. Collect and promote information related to BU's global dimensions and impact.

Operations support for overseas activities. Advise and provide training on management practices, guidelines, and planning tools to build operational excellence for conducting educational, research, and service activities overseas. Provide assistance for risk assessment and the management of risk in international efforts; build administrative competencies to support faculty in pursuing their interests globally.

Health, safety, and security planning and response. Develop and provide information, training, templates, and planning advice to help protect the mental and physical well-being, safety, and security of all members of our community during their travels out of the country; coordinate responses to emergency situations abroad.

Other Global Programs Units:

Study Abroad. Through Study Abroad, we offer an unmatched variety of academic and internship programs for undergraduates, helping students realize their dreams to study in 70+ programs, 20+ cities, and 15+ countries. Every year, thousands of students from BU and many other colleges and universities enjoy the opportunity to study language, liberal arts, fine arts, communications, science, business, engineering, or pursue an internship for credit with BU Study Abroad.

International Students & Scholars Office. Through the International Students & Scholars Office (ISSO), we strive to enhance the international character of BU by providing essential services and support to students, faculty, and staff. The ISSO provides professional expertise on immigration and employment issues to support compliance with federal regulations. As advocates for international exchange, the ISSO promotes the academic, professional, and personal growth of this diverse community while cultivating an appreciation of its many contributions. ISSO provides visa support to nearly 12,000 international students and over 1,000 international scholars each year to the University.

Center for English Language & Orientation Programs. Through the Center for English Language & Orientation Programs (CELOP), we provide international students with high-quality intensive English language training and orientation programs to assist them in attaining linguistic proficiency in English and broadening their cultural awareness for success in their academic, professional, and personal lives. CELOP exemplifies BU's longstanding commitment to international education and to the promotion of global understanding and goodwill.

The Role of Managing Director, Global Partnerships and Support

With the VP/AP, the Managing Director will be responsible for collaborating with individual schools and colleges and University administrative units to create a systematic approach to developing international partnerships and programs, encouraging collaboration across the University, and reviewing,

implementing, and expanding on partnerships with international institutions in the areas of research, teaching, and service, in accordance with the University's 2030 Strategic Plan. Working with other members of Global Programs and the University in the US and abroad, the Managing Director will oversee and manage Global Programs' international health, safety, and security responsibilities to ensure that students, faculty, and staff are safe and supported while away from BU's Boston campuses, including its study abroad locations and especially during crises such as terror attacks, serious health issues, or natural disasters.

The Managing Director will represent Global Programs on strategically important University-wide committees and directly supervise an initial team of three professionals. Additionally, the Managing Director will work closely with the VP/AP and other senior members of Global Programs to help support operational activities, the flow of communication, and compliance and safety within the Global Programs structure and its divisions, which consist of Study Abroad, International Students and Scholars Office (ISSO), Center for English Language and Orientation Programs (CELOP), the Global Support team, and special initiatives overseen by the VP/AP, including [EUSA LLP](#).

In addition, the Managing Director will provide leadership and oversight in the following areas:

- In collaboration with BU's schools, colleges, and the Study Abroad division, develop and expand global partnerships in support of BU's academic priorities. Build relationships with partners to enhance global academic and research partnerships. Oversee the creation and implementation of partnership agreements in collaboration with the Office of the General Counsel and other academic and administrative units as necessary. Continually review and evaluate existing global partnerships to ensure they are meeting their stated objectives.
- Manage the global health, safety, and security functions to ensure best practices are implemented and followed to minimize risk to students, faculty, and staff while they are outside of Boston. Act as a key leader responding to health and safety incidents outside of Boston and primarily overseas. Oversee training for travelers as well as a comprehensive Travel Risk Management System. Lead the Global Travel Risk Advisory Committee.
- Form key relationships within the BU community to support those leading global programs and initiatives with the tools and resources needed to manage and grow their activities. Help to promote and illuminate these programs. Collaborate with Global Programs outreach and university relations teams to market existing and new global programs in order to expand participation. Manage the process for review and approval of global program activity proposals for Provost's Office approval through the Electronic Curriculum Approval Process (ECAP).
- Represent Global Programs on University-wide committees as assigned by the VP/AP, such as the Global Travel Risk Advisory Committee, the University Council Graduate Academic Policies and Procedures committee, and Student Information Systems efforts.

Required Qualifications, Skills, Abilities:

- Master's degree required in relevant field; PhD or other terminal degree strongly preferred;
- At least seven years of professional experience in fast-paced international operational environment, with knowledge of the higher education sector;

- Supervisory experience required, with evidence of progressively responsible leadership within complex organizations;
- Prior experience in strategic or leadership role;
- Demonstrated ability to work collaboratively across all levels of an organization;
- Experience with international partnerships and engagement agreements;
- Ability to develop, implement, access, and execute on global operational strategies;
- Ability to set and monitor priorities to meet deadlines, and ability to champion innovation and act with urgency in service to BU's vision and mission;
- Excellent interpersonal and intercultural skills, including an ability to clearly and persuasively communicate concepts and ideas, garner respect and confidence of leadership, and produce results in a dynamic environment; and
- Demonstrated command of writing across a broad spectrum of platforms.

APPLICATION PROCESS

For best consideration, please send all nominations and applications (including CV and cover letter), electronically and in confidence, to:



Ruth Shoemaker Wood, Ph.D., Managing Director
Erin Meissner, Senior Search Associate
BUGlobal@storbecksearch.com

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